



## Europass Curriculum Vitae

### Personal information

First name(s) / Surname(s)	<b>Stefano Ambrosini</b>	
Address(es)	Via Lavandaie del Borgo 10, 25123 Brescia - Italy	
Telephone(s)	+39 3401452159	Mobile: +39 3401452159
Fax(es)	+39 030303209	
E-mail	<a href="mailto:stefano.ambrosini@gmail.com">stefano.ambrosini@gmail.com</a>	
PEC	<a href="mailto:wastemanagement@mypec.eu">wastemanagement@mypec.eu</a>	
PEC2	<a href="mailto:stefano.ambrosini@lineapec.it">stefano.ambrosini@lineapec.it</a>	
Nationality	Italian	
Date of birth	01/06/1982	
Gender	Male	

### Desired employment / Occupational field Work experience

### CEO Waste Management Specialist S.r.l.

Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support of the Zero Waste Institute Brasil about new projects
Name and address of employer	Instituto Lixo Zero Brasil – Florianopolis - contato@ilzb.org
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Snaga d.o.o. - Povšetova ulica 6 - 1000 Ljubljana
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the meetings with population about PAYT.
Name and address of employer	Gestione Ambiente s.c.a.r.l. - Via M. Francesconi, 2, 35042 Este PD
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial

	authorities, educate and train the school and adult population on environmental issues related to waste management
	Support in the public tender for the new service
	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Santi Cosma e Damiano Municipality - Via Enrico De Nicola, 5 - 04020 Santi Cosma e Damiano (LT)
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
	Support in the meetings with the new WMC for the new service.
	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Piove di Sacco Municipality - Piazza Giacomo Matteotti, 4, 35028 Piove di Sacco PD
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Salacea Municipality – Bihor County - Romania
Type of business or sector	Waste Management
Dates	2018 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
	Support in the public tender for the new service
	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Bedizzole Municipality - Piazza Vittorio Emanuele II, 1 - 25081 (BS)   Italy
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
	Support in the public tender for the new service
	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Spigno Saturnia Municipality - Piazza Dante, 6 - 04020 Spigno Saturnia (LT)
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
	Support in the public tender for the new service
	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Basciano Municipality - Piazza del Municipio 64030 Basciano (TE)
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management

Name and address of employer	PAYT Taxation Beta Project 2 <sup>nd</sup> phase Pay as you throw ta application + public meetings. Cascina Municipality - Corso Matteotti, 90 - 56021 Cascina (PI)
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Varese Ligure Municipality - Via Maurizio Caranza, 36 - 19028 Varese Ligure (SP)
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Moscow Oblast Government – Russian Federation
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Oradea Municipality – Bihor County - Romania
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Support for the waste management revamping. Beta Project.
Name and address of employer	Quezon City – Manila - Philippines
Type of business or sector	Waste Management
Dates	2017 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management Support in the public tender for the new service 2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Unione dei Comuni del Golfo Paradiso - Via G. Stagno, 19   16031 Sori (GE)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management 2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer	Beverino Municipality - Via Aurelia Nord, 1 - 19020 Beverino (SP)
Type of business or sector	Waste Management
Dates	2016 - today

Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings. Vernazza Municipality - Via S. Francesco, 56 - 19018 Vernazza (SP)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings. Riccò del Golfo di Spezia Municipality - Via Aurelia, 150 - 19020 Riccò del Golfo (SP)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Bolano Municipality - Piazza Castello 1 - 19020 Bolano (SP)
Type of business or sector	Waste Management
Dates	2016 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	Riomaggiore Municipality - Via T. Signorini 118 - 19017 Riomaggiore (SP)
Type of business or sector	Waste Management
Dates	2015 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings. Lerici Municipality - Piazza bacigalupi, 9, 19032 Lerici SP - Italy
Type of business or sector	Waste Management
Dates	2015 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer	2 <sup>nd</sup> phase Pay as you throw ta application + public meetings. Brugnato Municipality - Piazza Martiri, 1, 19020 Brugnato SP - Italy
Type of business or sector	Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management

Name and address of employer Type of business or sector	Aspm Soresina Servizi Spa - Via Cairoli, 17, Soresina CR - Italy Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service
Name and address of employer Type of business or sector	Monfalcone Municipality - Piazza Repubblica 8 - 34074 Monfalcone GO - Italy Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management
Name and address of employer Type of business or sector	Bagnatica Municipality - Piazza della Libertà 1 .24060 Bagnatica BG - Italy Waste Management
Dates	2015 - Today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection 2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer Type of business or sector	Rogno Municipality - Piazza Druso 5 24060 Rogno BG - Italy Waste Management
Dates	2015 - Today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	analyzing the previous situation of the integrated waste service, start confrontation with regional authorities to define the model of charging and collection,
Name and address of employer Type of business or sector	Unione Terra dei Castelli - Via G.B. Bellucci, 1 - 41058 Vignola (MO) – ITALY Waste Management
Dates	2015
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	analysing the previous situation of the integrated waste service, start charging on time on the garbage fee
Name and address of employer Type of business or sector	A.S.E.R. S.p.A. - Via Madonna, 63, 20017 Rho MI - Italy Waste Management
Dates	2014 - Today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, draw up the tender for the concession of the service of curbside collection, educate and train the school and adult population on environmental issues related to waste management 2 <sup>nd</sup> phase Pay as you throw ta application + public meetings.
Name and address of employer Type of business or sector	Castenedolo Municipality - Via XV Giugno, 1, Castenedolo BS - ITALY Waste Management
Dates	2014 - today
Occupation or position held	Freelance Waste management consultant
Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection
Name and address of employer Type of business or sector	Municipality of Follo - Piazza Giacomo Matteotti, 9, 19020 Follo SP - ITALY Waste Management
Dates	2014 - today
Occupation or position held	Freelance Waste management consultant

Main activities and responsibilities	Analyse the current situation of the integrated waste cycle, start bargaining with the current manager for the reshaping of the waste service, establish lobbying relations with the regional and provincial authorities, educate and train the school and adult population on environmental issues related to waste management, start the new Kerbside collection service, manage the direct relationship with the citizens for the resolution of problems related to the service of curbside collection
Name and address of employer Type of business or sector	Municipality of Marciana - Via del Pretorio, 1, Marciana LI - ITALY Waste Management
Dates	2012 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	EDUCO. SOC.COOP Sede: Via A. Callegari, 11 - 25121 Brescia tel. +39 030.280.7576 - fax +39 030.280.9266 E-mail: <a href="mailto:info@educobrescia.it">info@educobrescia.it</a>
Type of business or sector	Professional Training
Dates	2012 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	Scuola Bottega Artigiani San Polo Via Carducci, 88 – 25126 – Brescia Tel. 030.2301463 - Fax 030.2055305E- mail: <a href="mailto:info@scuolabottega.org">info@scuolabottega.org</a>
Type of business or sector	Professional Training
Dates	2012 - today
Occupation or position held	Co-Founder and Project director
Main activities and responsibilities	Project director #Fias
Name and address of employer	Eunomia – Florence <a href="mailto:info@eunomiaonline.it">info@eunomiaonline.it</a> 055.661121 / 340.9247724.
Type of business or sector	Public Sector
Dates	2011 - today
Occupation or position held	Co-Founder and Project director
Main activities and responsibilities	Project director YPBPR – Youth Politicians' Best Practice School
Name and address of employer	Gardone Riviera Municipality – Piazza Scarpetta, 1 - 25080 Gardone Riviera (BS) - Italy
Type of business or sector	Public sector
Dates	2009 - today
Occupation or position held	City Council's Member - Managing technological innovation and ecology
Main activities and responsibilities	Political and administrative
Name and address of employer	Gardone Riviera Municipality – Piazza Scarpetta, 1 - 25080 Gardone Riviera (BS) - Italy
Type of business or sector	Political
Dates	2009 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in care worker courses
Name and address of employer	Centro Garda Formazione – Lungolago Zanardelli 36 - 25088 Toscolano Maderno (BS) – (Cristina Cadeddu)
Type of business or sector	Professional Training
Dates	2009-2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in Welfare support provisions courses
Name and address of employer	Centro Formazione Provinciale G.Zanardelli - via Fausto Gamba, 12 - 25128 Brescia
Type of business or sector	Professional Training
Dates	2006 - 2013
Occupation or position held	IT Teacher
Main activities and responsibilities	IT Teacher in Right-duty education and training courses

Name and address of employer	Centro Formazione Provinciale G.Zanardelli - via Galileo Galilei, 29 - 25089 Villanuova sul Clisi ( Guido Chioda)
Type of business or sector	Professional Training
Dates	2005 - Today
Occupation or position held	IT Consultant Freelance
Main activities and responsibilities	Owner – Freelance
Name and address of employer	Arkaios – Via Lavandaie del Borgo, 10 – 25123 Brescia
Type of business or sector	Information Technology
Dates	2004-2005
Occupation or position held	Soldier
Main activities and responsibilities	
Name and address of employer	Arma dei Carabinieri - Elinucleo Carabinieri di Orio al Serio (Colonnello Domenico Gianni)
Type of business or sector	Military Service
Dates	2004
Occupation or position held	Soldier
Main activities and responsibilities	IT Consultant of the battalion Fossano
Name and address of employer	Arma dei Carabinieri -Carabinieri Caserma Gen.Carlo Alberto Dalla Chiesa - Scuola Allievi Fossano ( ) Colonnello Giorgio Salomoni )
Type of business or sector	Military Service
Dates	2002-2004
Occupation or position held	Junior Programmer
Main activities and responsibilities	PHP/C Programmer
Name and address of employer	Evoluzione Telematica (Sergio Venturetti) Via Orzinuovi, 101, 25125 Brescia - 030 353 3640
Type of business or sector	Information Technology – Web agency
Dates	2000-2001
Occupation or position held	Junior Programmer
Main activities and responsibilities	Web Programmer
Name and address of employer	Tecnosens S.r.l. (Giovanni Franceschini ) Via Vergnano, 16 25125 Brescia - 030 3534144
Type of business or sector	Industrials
Dates	1999-2000
Occupation or position held	IT Consultant
Main activities and responsibilities	Front Desk and Technician
Name and address of employer	Monkey Sistemi ( Gianni Berna) Via Rive, Salò
Type of business or sector	Information Technology

## Education and training

Dates	Qingdao (China) November 9-11 2017
Title of qualification awarded	BIT's 3rd Annual Global Congress of Knowledge Economy-2016
Principal subjects/occupational skills covered	Session 3: Green Smart City (Part I) Title: Waste Management Project Manager for Public Administrations Mr. Stefano Ambrosini, Freelance Waste Management Consultant, Italy <a href="http://www.bitcongress.com/GCKE2016/ScientificProgram.asp">http://www.bitcongress.com/GCKE2016/ScientificProgram.asp</a>

<p>Dates</p> <p>Title of qualification awarded</p> <p>Principal subjects/occupational skills covered</p>	<p>June 20 – July 10 2016</p> <p>MGIMO INTERNATIONAL SUMMER SCHOOL-2016 AT ODINTSOVO</p> <p>Module 1 “Russian Foreign Policy: Modern Challenges”.</p> <p>This module is taught by the leading professors of MGIMO University:</p> <p>“Introductory Lecture” by Professor Artem Malgin, Vice-Rector, Mgimo University</p> <p>“Russian foreign Policy: Legal Perspective” by Professor Alaxander Vylegzanin, Head of Department of International Law</p> <p>“National Economy of Russia in the Global Context” by Professor Alexander Bulatov, Head of Department of World Economics</p> <p>“Economic Realities Driving Foreign Policy” by Professor Gennadi Oleinov, Professor, Department of World Economics</p> <p>“Russian Energy Policy: International Perspective” by Professor Segey Vasiliev, Director, MGIMO University at Odintsovo</p> <p>Special Guest: Dmitri Trenin, Director, Carnegie Moscow Center, Chair of the Research Council and the Foreign and Security Policy Program, will chair a round-table conference on topical issues of current Russian foreign policy</p>
<p>Dates</p> <p>Title of qualification awarded</p>	<p>November 2015</p> <p>Partecipation of “School for Democracy - Aosta 2015:</p>
<p>Dates</p> <p>Title of qualification awarded</p> <p>Principal subjects/occupational skills covered</p>	<p>Helsinki, Finland, 25-26 September 2015.</p> <p>Green Cities Conference, Helsinki</p> <p><b>Stefano Ambrosini</b>, Waste Management Consultant, Italy (<a href="#">presentation</a>, <a href="#">video</a>)</p>
<p>Dates</p> <p>Title of qualification awarded</p> <p>Principal subjects/occupational skills covered</p> <p>Name and type of organization providing education and training</p>	<p>March- April 2015</p> <p>Eunomia Master 2015 – Shipyard Italy : how reforms are changing the country</p> <p><a href="http://www.eunomiaonline.it/master/master-ed-x-2015-cantiere-italia/">http://www.eunomiaonline.it/master/master-ed-x-2015-cantiere-italia/</a></p> <p>Eunomia Foundation - <a href="http://www.eunomiaonline.it/">http://www.eunomiaonline.it/</a></p>
<p>Dates</p> <p>Title of qualification awarded</p> <p>Principal subjects/occupational skills covered</p> <p>Name and type of organization providing education and training</p>	<p>December 2014</p> <p>Participation at Microsoft Training Course : Digitization and local authorities</p> <p><a href="http://www.italiadecide.it/formazione/scuola_democrazia/42-corso_di_formazione_digitalizzazione_e_enti_locali">http://www.italiadecide.it/formazione/scuola_democrazia/42-corso_di_formazione_digitalizzazione_e_enti_locali</a></p> <p>Microsoft Italy</p>
<p>Dates</p> <p>Title of qualification awarded</p> <p>Principal subjects/occupational skills covered</p> <p>Name and type of organization providing education and training</p>	<p>November 2014</p> <p>Participation of “School for Democracy - Aosta 2014: " Urban Quality and Local Development : New Opportunities for municipalities by recent legislation "</p> <p><a href="http://www.italiadecide.it/formazione/scuola_democrazia/38-scuola_per_la_democrazia_aosta_2014_urbanistica_di_qualit_e_sviluppo_locale_nuove_opportunit_per_i_comuni_dalle_recenti_innovazioni_legislative">http://www.italiadecide.it/formazione/scuola_democrazia/38-scuola_per_la_democrazia_aosta_2014_urbanistica_di_qualit_e_sviluppo_locale_nuove_opportunit_per_i_comuni_dalle_recenti_innovazioni_legislative</a></p> <p>Italiadecide - <a href="http://www.italiadecide.it/">http://www.italiadecide.it/</a></p>



Dates	March- April 2014
Title of qualification awarded	Eunomia Master 2014 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	<a href="http://www.eunomiaonline.it/master/master-ed-ix-2014-quale-europa-per-litalia/">http://www.eunomiaonline.it/master/master-ed-ix-2014-quale-europa-per-litalia/</a>
Name and type of organization providing education and training	Eunomia Foundation - <a href="http://www.eunomiaonline.it/">http://www.eunomiaonline.it/</a>
Dates	July - August 2013
Title of qualification awarded	Guest Speaker @ International Summer School - Oslo
Principal subjects/occupational skills covered	<a href="http://www.uio.no/english/studies/courses/summerschool/">http://www.uio.no/english/studies/courses/summerschool/</a>
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	April 2013
Title of qualification awarded	Participation of “School for Democracy – Italiadecide” – Palermo
Principal subjects/occupational skills covered	<a href="http://www.italiadecide.it/public/Allegato/2013/4/PROGRAMMA_aggiornato_11-aprile.pdf">http://www.italiadecide.it/public/Allegato/2013/4/PROGRAMMA_aggiornato_11-aprile.pdf</a>
Name and type of organization providing education and training	Italiadecide - <a href="http://www.italiadecide.it/">http://www.italiadecide.it/</a>
Dates	March- April 2013
Title of qualification awarded	Eunomia Master 2013 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	<a href="http://eunomiaonline.it/documents/EUNOMIAMASTER_2013.pdf">http://eunomiaonline.it/documents/EUNOMIAMASTER_2013.pdf</a>
Name and type of organization providing education and training	Eunomia Foundation - <a href="http://www.eunomiaonline.it/">http://www.eunomiaonline.it/</a>
Dates	February – October 2012
Title of qualification awarded	Bachelor Master in Scandinavian Government and politics - International Summer School Oslo
Principal subjects/occupational skills covered	<a href="http://www.uio.no/english/studies/courses/summerschool/ISSV1850/index.html">http://www.uio.no/english/studies/courses/summerschool/ISSV1850/index.html</a>
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	June - August 2012
Title of qualification awarded	Bachelor Master in International Politics - International Summer School Oslo
Principal subjects/occupational skills covered	<a href="http://www.uio.no/english/studies/courses/summerschool/ISSV1850/index.html">http://www.uio.no/english/studies/courses/summerschool/ISSV1850/index.html</a>
Name and type of organization providing education and training	ISS Oslo – University of Oslo
Dates	June 2012
Title of qualification awarded	Participation of “School for Democracy – Italiadecide” – Palermo
Principal subjects/occupational skills covered	Italiadecide - <a href="http://www.italiadecide.it/">http://www.italiadecide.it/</a>
Name and type of organization providing education and training	Italiadecide - <a href="http://www.italiadecide.it/">http://www.italiadecide.it/</a>
Dates	May 2012
Title of qualification awarded	School of Europe
Principal subjects/occupational skills covered	<a href="http://www.consiglio.marche.it/informazione_e_comunicazione/web_tv/gli_speciali/scuola_alta_formazione_europa_2012/index.php">http://www.consiglio.marche.it/informazione_e_comunicazione/web_tv/gli_speciali/scuola_alta_formazione_europa_2012/index.php</a>
Name and type of organization providing education and training	Marche’ Region Assembly - <a href="http://www.consiglio.marche.it/">http://www.consiglio.marche.it/</a>

Dates	February – October 2012
Title of qualification awarded	School of Liberalism – Milano
Principal subjects/occupational skills covered	<a href="http://www.alumnibocconi.it/documenti/documenti-leader/scuola_liberalismo2012.pdf">http://www.alumnibocconi.it/documenti/documenti-leader/scuola_liberalismo2012.pdf</a>
Name and type of organization providing education and training	Luigi Einaudi Foundation – <a href="http://www.fondazione-einaudi.it/">http://www.fondazione-einaudi.it/</a> Alumni Bocconi - <a href="http://www.alumnibocconi.it/">http://www.alumnibocconi.it/</a>
Dates	February – April 2012
Title of qualification awarded	Eunomia Master 2012 – Villa Morgher – Firenze
Principal subjects/occupational skills covered	<a href="http://www.anci.it/Contenuti/Allegati/1%20ANNUNCIO%20VII%20EDIZIONE%20EUNOMIAMASTER.pdf">http://www.anci.it/Contenuti/Allegati/1%20ANNUNCIO%20VII%20EDIZIONE%20EUNOMIAMASTER.pdf</a>
Name and type of organization providing education and training	Eunomia Foundation - <a href="http://www.eunomiaonline.it/">http://www.eunomiaonline.it/</a>
Dates	December 2011
Title of qualification awarded	Participation of “School for Democracy – Italiadecide” – Palermo <a href="http://www.italiadecide.it/Documents.asp?DocumentID=1443">http://www.italiadecide.it/Documents.asp?DocumentID=1443</a>
Principal subjects/occupational skills covered	Renato Schifani, President of the Senate Lectio magistrali, Andrea De Martino, prefect of Naples - The offices of the local government and participatory democracy, Rughetti Angelo, Secretary General of ANCI - How to organize to foster participatory democracy, Rosy Bindi, vice president of the Chamber of Deputies Lectio magistralis
Name and type of organization providing education and training	Italiadecide - <a href="http://www.italiadecide.it/">http://www.italiadecide.it/</a>
Dates	August-September 2011
Title of qualification awarded	RENA Summer School ( <a href="#">link</a> )
Principal subjects/occupational skills covered	number of participants selected by a scientific committee in Italy: 30 Coaching, the government wiki, Evaluation and quality of democracy, e-government & Opengov, Re-use of Raw DATA, Performance evaluation and local governance, The forms of democracy and civil society participation, General introduction and theoretical formulation of public policy innovation, Subsidiarity and common goods, Active Citizenship and Public Administration: new forms of relationship, Social media to decide together
Name and type of organisation providing education and training	Rena – Rete per l'eccellenza Nazionale - <a href="http://www.progetto-rena.it">http://www.progetto-rena.it</a>
Dates	July 2011
Title of qualification awarded	ANCI Cittalia, Executive Leadership Programme ( <a href="#">link</a> )
Principal subjects/occupational skills covered	number of participants selected by a scientific committee in Italy: 25 Motivating Others, Leading Change, Effective Negotiations, Effective Communication, What Great Leaders Do, MBTI Test, Developing your EQ
Name and type of organisation providing education and training	Imperial College London - <a href="http://www3.imperial.ac.uk/">http://www3.imperial.ac.uk/</a>
Dates	2011
Title of qualification awarded	Master in Local Government
Principal subjects/occupational skills covered	number of participants selected by a scientific committee in Italy: 10 Public law, Regional legislative procedures, Institutions of regional government, Fiscal Federalism, The institutions of local government, Relationship between the EU and the Regions, LOCAL LOBBYING,
Name and type of organisation providing education and training	Running – Galassia Reti <a href="http://www.slideshare.net/s.ragugini/local-government-7283698">http://www.slideshare.net/s.ragugini/local-government-7283698</a>
Dates	2009 - today
Title of qualification awarded	university degree
Principal subjects/occupational skills covered	
Name and type of organisation providing education and training	Università degli Studi di Brescia – Facoltà di Economia - Banca e Finanza
Dates	2001-2002
Title of qualification awarded	Master in IT Programming
Principal subjects/occupational skills	Php, Information Tech.

covered  
 Name and type of organisation  
 providing education and training  
 Dates  
 Title of qualification awarded  
 Principal subjects/occupational skills  
 covered  
 Name and type of organisation  
 providing education and training

Centro Formazione Professionale dell'Associazione Industriali Bresciani di Castelmella.

1997-2001

Technical Secondary School in the technological field Degree  
 IT systems, Math, Tecnology, Techical Drawing, Statistics

ITIS Benedetto Castelli – Progetto Abacus Informatica – Brescia

**Personal skills and competences**

Mother tongue(s)  
 Other language(s)  
 Self-assessment  
 European level (\*)

**ITALIAN**

**ENGLISH**  
**RUSSIAN**

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
<b>C2</b>	<b>C2</b>	<b>C1</b>	<b>C1</b>	<b>C1</b>
<b>A1</b>	<b>A1</b>	<b>A1</b>	<b>A1</b>	<b>A1</b>

(\*) [Common European Framework of Reference for Languages](#)

Social skills and competences

- Responsibility, self-respect and self-reliance
- Experienced in communicating with clients, employees and partners
- Hard working, good fun, organized person
- Team player, expressing a fair-play, problem-solving attitude
- Goal-oriented work focused capacity
- Good abilities for synthetic and global views over concrete situations
- Good ability to establish and maintain good working relations with people of different national and cultural backgrounds
- Good ability to adapt to multicultural environments, gained through my work experience abroad
- Good ability to live in worldwide locations
- Able to work well in teams
- Self-motivated
- Understands conflict management
- Able negotiator
- Confident in handling new tasks
- Flexible in assignments
- Attentive to detail
- Able to work under tight deadlines
- Able to network effectively

Organisational skills and competences

- Leadership (MBTI Profile ENTJ)
- Good experience in project management and team co-ordination
- Deep understanding of the design process from initial concept to end product
- Understands organizational mission: understands ethics & public good; concerned with public trust
- Understands governance and administrative systems
- Demonstrates ability in conflict management and dispute resolution
- Understands how to acquire needed resources
- Understands how to use decision making to support mission
- Demonstrated systems thinking ability
- Understands organizational culture
- Is sensitive to diversity and multiculturalism

- Able to gather and synthesize information on internal and external environments
- Developing networking relationships within industry.
- Planning and facilitates presentations for training purposes.
- Ability to utilize consultative selling approach.
- Influences decision makers by articulating the value of our service to the client's business.
- Demonstrate consultative behavior to ensure friendly, polite and expert service is delivered to all clients.
- Responsible for client recovery activities.
- Conducting an audit of the clients waste and recycling payables to identify billing errors and overcharges.
- Maintain and regularly update customer data base and reports as required.
- Utilize negotiation techniques to close sale and secure a contract.
- Ability to communicate effectively with clients, vendors and inside employees on a consistent basis.
- Supplies management with oral and written reports on client needs, problems, interests, competitive activities and potential growth.
- Keeps abreast of market conditions, competitive activities, advertising and promotional trends through reading pertinent literature.
- Ability to suggest areas of improvement in internal processes along with possible solutions.
- Ensures all contract deliverables are completed accurately and timely.
- Ability to work remotely and in a developing sales structure.
- Ability to travel as necessary up to 25% of the time.

Technical skills and competences

- Understanding of server-side technologies
- In-depth knowledge of design for onscreen use and design for the internet
- Excellent understanding of interface design and navigational devices
- In-depth knowledge of usability issues
- High level Programmers Know-how
- High school diploma or equivalent education.
- Results-oriented and able to work independently with minimal supervision.
- Good verbal and written communications skills.
- Strong communication skills via email, phone and face-to-face.
- Proficiency in data analysis.
- Active listening skills are necessary to read and understand client.
- Ability to build strong relationships with various stakeholders at all levels.
- Professional presence, strong work ethic and ability to work under pressure.
- Basic project management skills.
- Committed to learning, exploring new ideas, and staying on the leading edge.

Computer skills and competences

- Operating Systems: Macintosh , Windows , Linux
- Photo: Photoshop
- Microsoft: Word, PowerPoint, Excel (PC)
- Coding Languages: HTML 4/5, XHTML 1.1, CSS 1/2/3
- Good Knowledge: PHP, MySQL, JavaScript, jQuery, AJAX
- Content Management Systems / CMS: WordPress, MODX
- Ecommerce: Magento Commerce, Presta Shop
- Motion: edit, conversion, montage
- Streaming Formats: Flash, QuickTime, Windows Media, WebM

Artistic skills and competences

Other skills and competences

- Hobby: cooking, traveling, reading;
- Sport: Good competences of ski, football, tennis;

Driving licence

LICENCE B (Italian)

**Annexes**

